

ALL SAINTS UNIVERSITY, LANGO

FACULTY OF BUSINESS AND MANAGEMENT

FORWARD

The Faculty of Business and Management is one of the first faculties that were opened with the university in 2008. It has remained a very strong faculty at the university since then, and I am proud to say that it is a place to talk about when at the university.

The business and management challenges facing entrepreneurs, business houses and organizations in their efforts to the transformation of society and development of a strong economy based on industrialization including participation of community in social, cultural and economic activities, require the intervention of qualified human resources with appropriate knowledge, skills and attitude in business planning, development and management.

The Faculty of Business and Management (FOBAM) of All Saints University- Lango, is responding to the above challenges , particularly, demand for well trained human resources, by offering a blend of programmes and courses that lead to innovation and creativity as outlined in the university brochure. The programmes and courses are intended to enhance business and management knowledge, skills and expertise at various levels of an organization. It is hoped that the knowledge and skills gained from attending the programmes and courses will lead to efficient and effective administration, better allocation and utilization of scarce resources, improved management and governance and ultimate delivery of better serves to the people for national development.

We in the Faculty are certain and are proud that the programmes and courses we offer, will add value, and we are confident that all those who will participate in them, will find them appealing, functional, relevant, and beneficial to the current business activities and environments. Above all, the faculty has a team of dedicated and experienced staff to deliver quality knowledge to our learners.

Peter Opio Ocheng

Dean, Faculty of Business and Management (FOBAM)

Vision

Our Vision is to be the leading business study faculty in Uganda and Africa at large, teaching business subjects which enhance self employment through research, innovation and creativity for the growth and development of Uganda, Africa and the world at large.

Mission

To offer a highly competitive quality and morally acceptable management and leadership skills, and entrepreneurial education of excellence that meets the needs and challenges of the modern society.

Core Values

- 1- Accountability, transparency and Integrity
- 2- Professionalism and high moral ethics
- 3- God fearing
- 4- Innovativeness and creativity
- 5- High level of commitments and dedication

Objectives

In order to realize its vision and mission the faculty's objectives are as follows:

- Admit students with grades that demonstrate their capabilities to pursue the programmes.
- Promote and sustain a unique culture of learning in an environment that is conducive for knowledge dissemination.
- Attract, recruit and retain high caliber committed and dedicated staff.
- Encourage and facilitate staff development through research training and professional engagement.
- Develop and maintain partnerships and strategic alliances with the local business community, professional bodies and other universities around the world
- Promote internationalization through linkages and staff exchanges with other faculties in different universities as well as development partners in education.

PROGRAMMES:

The faculty offers the following programmes (both for day and week end)

- 1- Bachelor of Business Administration and Management
- 2- Bachelor of Science in Accounting and Finance
- 3- Bachelor of Science Procurement and Logistics Management
- 4- Bachelor of Human Resource Management
- 5- Bachelor of Science in Marketing Management
- 6- Bachelor of Entrepreneurship and Small Business Management
- 7- Bachelor of Science in Information Communication and Technology (ICT)
- 8- Bachelor of Science in Computer Engineering
- 9- Diploma in Business Administration and Management
- 10- Diploma in Procurement and Logistics Management
- 11- Diploma in Information Communication Technology (ICT)
- 12- Certificate in Business Administration and Management
- 13- Certificate in Procurement and Logistics Management
- 14- Certificate in Information Communication and Technology

ADMISSION REQUIREMENTS

Degrees:

Admission to the bachelor programmes shall be done according to ASUL entry requirements based on NCHE guidelines;

Two principal passes in arts or sciences subjects or its equivalent obtained at the same sitting, or must possess a Diploma in business related programmes from a recognized institution.

Admission to 2nd year 1st semester of the Bachelor programme is subject to; possession of a Diploma in Business and management, Entrepreneurship and management, procurement and logistics of All Saints University, Lango. The passes in the said diplomas must either be with **a credit** or **distinction**.

Diplomas:

Admission to the diploma programmes shall be done according to ASUL entry requirements based on NCHE guidelines;

One principal pass in arts or sciences subject or its equivalent.

Five credit passes at O level with at least credit pass in English, Geography, Mathematics and Commerce/Accounting or the candidate must possess a certificate with a distinction or credit from a recognized institution.

Admission to 1st year 2nd semester of the Diploma programme is subject to;

- a) Possession of a certificate with distinction or credit in Business and management, Entrepreneurship and management, procurement and logistics of All Saints University, Lango
- b) Having completed level one of a professional qualification in any business field from a recognized institution

Certificates:

Admission to the certificate programmes shall be done in accordance with ASUL entry requirements for Certificates based on NCHE guidelines;

A candidate shall be eligible for admission to the certificate programmes on having three (3) passes in UCE or subsidiary passes at A level.

DURATION OF THE PROGRAMMES:

The duration of the programmes (degrees) are six (6) semesters of full time study, for diploma are four (4) semesters of full time study and certificate are two semesters (2) of full time study. Each academic year consists of two (2) semesters. Each length of a semester shall be seventeen (17) weeks with fifteen (15) weeks being for teaching and two (2) weeks for examinations.

LECTURERS:

The Faculty has sufficient dedicated and qualified full time staff to handle all the programmes it offers. In addition, it appoints part-time lectures to fill any gap that may arise. The list of lecturing staff is as below:

A: FULL TIME LECTURERS

1. Professor John C Oloa: **B.Com** (Makerere University-Kampala), **MSc**, (Colorado State University-USA) **MMS**, (London) **UAPAM** (Uganda), **MAUC** (Uganda),
Lecturer in business administration, management, accounting, finance, quantitative methods, research methods , Governance , Management Information Systems , **Full Time**.
2. Mr. Peter Opio-Ocheng: **CERT-Purchasing and Supply Management** (ZAMBIA), **BA – Stores and Purchasing management** (University of Delhi), **PGD –Purchasing, stores and Materials Management** (INDIA), **MBA** (ESAMI/MsM-Netherlands) , **MCIPS-** (UK), **MCILT-(UK),MIPPU**

- (UGANDA), **Dean of Faculty and Senior Lecturer.** Lecturer of Economics, Management, Procurement and Logistics Management, Entrepreneurship, Business Administration, Organization Behaviour, Marketing, Human Resource Management, Research Methods and Corporate Governance, **Full Time**
3. Mr. Okello Eri: **BBA - Marketing** (Uganda Christian University- Mukono), **MBA- Procurement and Logistics** (Bugema University),
Lecturer in: Marketing, Procurement, human resource management, purchasing and logistics management, **Full Time.**
 4. Mr. Okello Apollo: **BBA – Accounting and Finance** (Gulu University), **MBA- Finance and Accounting** (Bugema University).
Lecturer in: Accounting and Financial Management, Taxation and Auditing, and Business Communication Skills– **Full Time.**
 5. Rev. Atine Wilson: **Cert. Theology** (Bishop Tucker Theological college-Mukono), **Dip. Theology** (Makerere University), **B Divinity** (St. Paul’s Theological College- Kenya), **MA Theology** (University- Oak Hill College)- UK,
Lecturer in Foundation Study –**Full Time**
 6. Mr. Ojom Joseph Nek: **BED** (Makerere University), **PGD-HRM** (UMI), **MMS-HRM** (UMI)
Lecturer in Management and Human Resource Management - **Full Time**
 7. Mr. Tobias Okello: **BSC Food Sciences** (Makerere University), **MBA** (MUBS), **Lecturer** in Operations Management, production management, project planning and management. **Full Time**
 8. Mr. Ojok Tonny: **BSC Information Technology** (Mbarara University of Science and Technology),
Assistant lecturer in ICT- **Full Time**

B: PART TIME LECTURERS

1. Mr. Denis Odwar: **Dip. Law** (Law Development Centre) **LLB** (Makerere University), **LLM** (Uganda Martyrs University)-in progress.
Assistant lecturer in Business Law-**Part Time**
2. Mr. Okello Santo: **Dip ED** (Ngeta - Lira) **BED** (Kyambogo University), **MBA-Accounting and Finance-** (Gulu University) in progress,
Assistant Lecturer in Accounting and Finance-**Part Time**
3. Mr. Alani Michael: **BBAM-Accounting** (All Saints University, Lango), **MBA- Accounting and Finance** (Kampala International University)
Lecturer in: Accounting, Auditing and Business Administration, **Part Time.**
4. Mr. Olute Joe: **BBAM- Accounting** (All Saints University, Lango). Assistant Lecturer in: Accounting, Taxation, Business Administration and Auditing. **Part Time.**

5. Mr. Okwir Jasper: **BSC. Computer Engineering** (Busitema University). Assistant lecturer ICT- **Part Time**

NB: It is the policy of the University/Faculty that only staff with master degree can teach all levels of bachelor courses, while staff with upper second or better in first degree can teach all levels of courses in certificate, diploma, and degree courses of year one only.

Non-teaching staff:

1- Akullu Molly Colline: **BBAM- Accounting** (All Saints University, Lango). Administrative Assistant

The uniqueness of the faculty:

Learning Methodology

The faculty applies the following methodology throughout its teaching processes;

- Lectures/ power point presentations
- Class work
- Group Discussion
- Tutorials
- Case studies
- Role plays
- Field Work
- Library/internet research
- E-learning

Key compulsory courses:

The faculty has decided on some key courses and has made it compulsory for all students offering any programme, (whether at certificate, diploma or degree levels). The reason for this choice is that such courses are very important to students after completion of their studies and in practice. The courses include;

1- **Entrepreneurship:** Since the rate of unemployment is very high, we strongly believe that getting formal employment can be difficult after completion of the programme. This course enhances every student to be innovative, creative and practical. The student is trained on how to be creative and innovative, hence being able to identify a business opportunity and start then manage it profitably. In

this case the student is able to create his own job and also become a job creator for others. Such a student will then be creating more wealth in order to develop the economy. The frustration from wasting time looking for formal jobs is reduced.

- 2- **Business communication skills:** For successful running of an office or a business, one must be able to communicate fluently in a chosen language. In many circumstances students failed in an interview not that they don't understand the subject but due to lack of communication skills. We have therefore decided to provide practical approach on how to communicate at all public gatherings.
- 3- **Computer Skills (ICT):** Information Communication Technology have become a very important factor of production such that without which knowledge acquired in class becomes irrelevant. Many organizations have now made it compulsory the understanding of computer skills is tested at all interviews. Above all every transaction, whether in public or private sector are now conducted online. It has now become mandatory by all professionals that all communications must be done electronically. All these call for compulsory knowledge of computer. Finally, because the faculty has a strong drive for innovation and creativity, it feels there is need for integration of ICT skills in its training to achieve such ambitions.
- 4- **Foundation Study:** All Saints University is founded on Christian values. Therefore all students are expected to adhere to these values. This course teaches about moral values, integrity, accountability, ethical issues and fear for God. With all these in the minds of our students, they are expected to be respectable citizens wherever they are; at place of work, as business people or as public figures. The issue about corruption must not be a worry on our students. Visits to organizations where some of our students are employed have shown clean records in all their transactions. The same applies to those who are self employed, their customers and colleagues in business talk very highly about them. This is what the faculty of Business and Management at ASUL stands for. We therefore appeal to you to come and test the reality at the faculty.

The benefits of joining our certificate and diploma programmes:

All students who join our certificate programmes on completion have the advantage of joining diploma programs and complete in within three (3) semesters and not four as per normal requirements. This is because courses which are taught in the first semester of at diploma level are covered when studying for certificate.

For all students who complete diploma programs with us, they will only take two year to complete three year degree programmes at ASUL. This is because all courses in year one will have been done during the diploma studies. This a big cost as well as time saving without compromising quality. In fact our research has confirmed that our diploma students perform well at work (professionally) than many degree holders from other universities. This is our pride and a niche of the faculty of business at

ASUL. We once again invite you to take up this opportunity and be proud of yourself/child within a short period of time.

Articles published, research works completed, presentations and awards:

1- Articles published:

Peter Opio Ocheng - DEAN

1. **‘Time is money’** an article published in the International Magazine for Supply Chain Professionals-CIPS, March 2013 (Volume 18, Issue 3)
2. **“Blow your own trumpet”** an article published in the International Magazine for Supply Chain Professionals-CIPS, August 2013 (Volume 18 Issue 8).

2- Research work done and articles published:

Peter Opio Ocheng - DEAN

1. The importance of purchasing and stores management to the Central Cottage industries of India limited. The study was carried out in partial fulfillment for the award of degree of bachelor of Purchasing and stores management of the University of Delhi- India
2. “Entrepreneurship, the way forward for economic growth, development and self sustainability of African economies”. A case study of Zambia. This research was conducted in partial fulfillment for the award of Master of Business Administration (MBA) degree of ESAMI/MsM.

3- Presentations:

Peter Opio Ocheng - Dean

1. Conducted a lecture and presented a paper on “Entrepreneurship practice in Uganda: Its roles to economy, individuals and social responsibility” at India Institute of Corporate Affairs (IICA)-India (22nd July 2014).
2. Presented a paper on “Entrepreneurship Development: A comparative Analysis between India and Uganda”. At the University of Birmingham, May 2014.

4- Awards:

Peter Opio Ocheng - DEAN

1. Academic staff performance excellence award (Dec 2013) - All Saints University, Lango.
2. Commonwealth Professional Fellowship award (May 2013)- University of Birmingham (UK).
3. University council's award for excellent academic staff performance (Dec 2014) - All Saints University, Lango.

The faculty of Business and Management is waiting to welcome you at ASUL.